

**“Introduction to Importing”**  
**Wednesday, October 8; 8:30 a.m. – 12:30 p.m.**

Learn how to navigate the maze of legal and regulatory issues involved in importing goods into the U.S. Import procedures and regulations are the focus of the workshop and topics include: effective communication with U.S. Customs, understanding the Harmonized Tariff Schedule, customs valuation and duty rates, product marking rules, documentation requirements, penalties, seizures and preparing for customs audits. Instructors: James Ferry, Gallagher Transport and Roy Becker, Roy Becker Seminars and Premier Bank. Cost: \$110 for WTC members and \$135 for non-members.

**“Intermediate Importing”**  
**Wednesday, October 8, 2008; 12:30 – 4:30 p.m.**

This course builds on the information presented in the “Introduction to Importing” session on the morning of October 8. Each course is a stand-alone class with this class introducing the more advanced topics of: reasonable care, fines/penalties/forfeitures, audit programs, preparation for CBP audits, the Importer Self Assessment Program (ISA), product classification and use of the Harmonized System, duty management, duty drawback, country of origin determination, basic “Landed Cost”, record keeping and import valuation. Instructors: Dave Glynn from Holland & Hart LLP and Kurt Rotter from IBM. Cost: \$110 for WTC members and \$135 for non members. To register and for more information please Call 303-592-5760; E-mail: [wtcdenver@att.net](mailto:wtcdenver@att.net); Visit: [www.wtcdenver.com](http://www.wtcdenver.com).